



Is There a Meaningful Difference Between Healthcare IT Consulting Firms for Staff Augmentation?

Yes there is.

WESTFIELD, INDIANA — (PR NEWSWIRE) — May, 2009 — maxIT Healthcare LLC (maxIT), a leading professional services company for healthcare providers, scored the highest results in the staff augmentation category of a recent report published by KLAS, one of the healthcare industry's leading associations.

According to an independent report from healthcare executives and professionals published in February of 2009 by KLAS entitled "Maximizing Your Consulting Investment: A Report on Healthcare IT Consulting Services", there is a growing demand for clinical application specialists. "Clinical application specialists are in high demand. Seventy-four percent of those interviewed were using consulting firms for clinical application specialists", according to the KLAS report.

In the Staff Augmentation section of the healthcare IT consulting services report, KLAS stated, "Of the four firms with enough engagements for clinical application consultants to be rated (CSC, CTGHS, maxIT Healthcare, and Vitalize), maxIT Healthcare scored the highest, receiving especially high marks for the quality of their consultants."

The KLAS report continued, "The bottom line is that Staff Augmentation is all about finding the right people to match the provider's needs. Beacon Partners and Hayes Management have done a great job providing quality GE specialists, whereas maxIT Healthcare has shown to be the most successful in a providing qualified resources for a wide range of applications. CTGHS, Vitalize Consulting, and ACS also have solid application specialists. Providers should look for firms that can quickly deliver high-quality, experienced resources who are a good fit for their internal IT team."

According to KLAS, "As one of the larger staff augmentation firms outside the full-service firms, maxIT Healthcare is vendor neutral and excels when it comes to integrating with the clients' teams and providing trustworthy, well-screened consultants. This firm has consultants that have hospital experience and strong product knowledge. In this report, maxIT Healthcare is one of the top three firms in the Staff Augmentation category." KLAS also said, "Staff augmentation work is a sweet spot for this high-performing firm. As one of the larger staff augmentation firms in the healthcare industry, maxIT Healthcare has experienced consultants, works with a number of different vendor products, and does a good job of matching consultants to opportunities."



“With today’s shrinking budgets, hiring freezes, and tomorrow’s increasing need for technology-based efficiency, healthcare providers are looking closely at outsourced IT support. maxIT is one of the leading firms providing quality consultants and lower costs than other firms. We are delighted to see these kinds of results that validate what we have known all along – healthcare organizations need to see value. These results show that maxIT is answering those needs.” says Parker Hinshaw of maxIT Healthcare.

About KLAS

KLAS is a research firm specializing in monitoring and reporting the performance of healthcare vendors. KLAS’ mission is to improve delivery, by independently measuring vendor performance for the benefit of our healthcare provider partners, consultants, investors and vendors. Working together with executives from more than 4,500 hospitals and over 2,500 clinics, KLAS delivers timely reports, trends and statistics, which provide a solid overview of vendor performance in the industry. KLAS measures the performance of software, professional services and medical equipment vendors.

For more information about KLAS:

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Phone: 1-800-920-4109 to speak with a KLAS representative.

About maxIT Healthcare

maxIT Healthcare has been completely focused on Healthcare Information Technology since its inception 8 years ago. maxIT Healthcare employs over 300 full-time consultants who have functional and technical implementation expertise deploying leading commercially available healthcare software solutions from major Healthcare Information Technology companies. maxIT’s key goals are to contribute to our client’s success and to provide a supportive culture for our professional consultants and associates.

maxIT Healthcare is a portfolio company of Riordan, Lewis & Haden | Equity Partners, a leading private equity firm based in Los Angeles, CA. www.rlhequity.com

For more information, visit our website - www.maxithc.com

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